

IDEAL REALTY & MANAGEMENT

210 N Central Ave. Suite #100 Glendale, Ca 91203

Phone 818 247-7788 Fax 213 984 2653 Website www.irmandco.com Email nbsandco@aol.com

Dear Future Successful Real Estate Licensee:

We would like to welcome you to the profession of Real Estate. It is every agent's goal to find the right company to be affiliated with, so we hope this will be help in your search. Honesty is our policy; we will provide you with the support and knowledge on every aspect of Real Estate to achieve your maximum goal as a successful knowledgeable trustworthy real estate professional.

COMPARE AND DECIDE ACCORDINGLY.

DESCRIPTION OF SERVICES	COMPARED TO R.E BROKERS	IDEAL REALTY & MANAGEMENT, INC.
Broker Qualifications	Real Estate Broker May or may not have other qualifications	*Real Estate Agent to Broker since 2002 *License & bonded Accounting & Bookkeeping Services since '88 *License & bonded General Contractor since 2005
Commission?	Yes	Our rates are competitive gets higher as your volume increases.
Provide Ongoing trainings?	Some Some with Fees	*One on one and group general training at no charge. *With Proper Training you will be assigned as an onsite Property manager with steady income details will follow. *With Proper Training we can train you to be a specialist on a specific field.
Property Management?	Some	Yes, Complete Leasing & Management services available for Apartments, Residential, Commercial, Industrial, Office Building, and Shopping Center.
Desk Fees, Other Misc. Fees?	Some	No, only EO insurance upon closing of escrow
Serving International Clients?	Some	Yes, we service multi lingual clients globally
Office Layout	Various	Office work stations, conference room, reception Area and ample Parking

Q. Why should I join your firm?

A. Since you are energetic, optimistic, hard working you will benefit with multiple stream Of income, I see no other reason why you should not join our winning team.

Q. Why is it important my broker having multiple in-house professions?

A. With today's complexity of each project, it is very important to be aware and to inform the potential buyer, seller, lessor (lessee) and/or mgmt. client of advantages & disadvantages of their dormant financial decisions.

We invite you to contact us for a confidential interview.

Respectfully,

Haig Nashalian
President

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Dear Successful Real Estate Licensee:

HOW DO YOU LIKE TO INCREASE YOUR BUSINESS NET PROFIT BY 25%? COMPARE AND DECIDE ACCORDINGLY.

DESCRIPTION OF SERVICES	REAL ESTATE BROKERS	IDEAL REALTY & MANAGEMENT, INC.
In House License Real Estate Broker with DRE?	Yes	Yes
In House Loan Services?	Some	Yes
In House Accounting/Bookkeeping Services?	None	Insured, Licensed & Bonded Bookkeeping, Accounting and Tax services to Service Client for any tax implication's.
In House Property Management?	Some	Insured, Licensed & Bonded Complete Management.
In House General Contractor?	None	Insured, Licensed & Bonded Complete General Contracting.
In House Credit Repair Services?	None	Yes
Franchise and or Royalty Fees?	Some	None
Desk or Phone or Web Monthly Fees	Some	None
Monthly Training?	Some	Yes
Commission rates?	Standard Commission Split	High Commission Split.
Access to Multiple Listing Services?	Some	Yes
Monthly Meeting + guest speaker discussing Important Topics followed by Caravan?	Some	Yes
Special training for agents who would like to specialize in a field besides selling homes?	Some	Yes
Specializing in Residential, Commercial, Ind., Business, Income Properties, Lands, Property Management & Loan Services?	Some	Yes
Monthly Fees?	Some	None
Multiple Office location throughout USA?	Some	Yes Beside our Glendale Office Advance reservation is required.
Serving International Clients?	Some	Yes Serving Multi Lingual Clients
E/O Insurance Yearly, Qt., Monthly Fees?	Some	Only when you Close a Deal.
FINAL REASON FOR CHOOSING THE RIGHT R.E BROKER COMPANY!	Broker May or may not do all of the above.	It is Very Important to have 6 above in house services to closing of escrows and maximizing your Highest income you worked hard for!
5 Reasons why a Real Estate Professional Leaves Too high an overhead, Too much bureaucracy and Co. Control, Too Small a share of the commission, Too Many meetings, To many transaction fees and unnecessary charges.	Some	We always give the well Balance for the Benefit of the Real estate Professional and Broker

We invite you to contact us for a confidential interview. Please call and ask for Haig (818) 247-7788 Cell 818 645-1872

Respectfully
Haig Nashalian
President